

Creating sustainable businesses. Transforming lives. 751 Laurel Street, PMB #222 San Carlos, CA 94070 800.785.1775 villageenterprise.org

Notes to FY19 Audited Financial Statement

During the period covered by the audited financial statements for FY19 (July 1st 2018 to June 30th 2019), Village Enterprise continued to be the service provider on the first Development Impact Bond (DIB) in the poverty alleviation sector launched in November 2017. As part of our role in the DIB, we raised \$2.325 million in investment capital in FY18 to fund DIB project activities through the fall of 2020.

In FY18, we created a supporting vehicle to receive the DIB investor funds and incrementally issue working capital grants to Village Enterprise. This vehicle is composed of two entities: Village Enterprise Capital Connector (VECC) and Village Enterprise Impact Bond (VEIB). Although VECC and VEIB are separate legal entities from Village Enterprise, they are considered affiliates in the following audited financial statements due to their supporting organization status.

The consolidated Statements of Financial Position, Activities, Functional Expenses and Cash Flows are inclusive of the supporting entities, VECC and VEIB, and can be found on pages three through seven of the audited financial statements. Pages seventeen through twenty contain the same statements with individual columns for each organization, Village Enterprise (VEF), VECC and VEIB. Separate tax returns are being filed for Village Enterprise and Village Enterprise Capital Connector.

If you should have any specific questions regarding the formatting or content of these financial statements please contact Chief Finance and Administration Officer, Kathy Perkes, at kathyp@villageenterprise.org.

CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2019 AND 2018



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Village Enterprise Fund, Inc. and Affiliates

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Village Enterprise Fund, Inc. (a nonprofit organization) and Affiliates, which comprise the consolidated statements of financial position as of June 30, 2019 and 2018, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Village Enterprise Fund, Inc. and Affiliates as of June 30, 2019 and 2018, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

An independent member of Baker Tilly International



Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The 2019 supplementary consolidating information is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

MBAF CPAS, LLC

New York, NY January 7, 2020

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2019 AND 2018

ASSETS	2019	2018
Cash and cash equivalents Accounts receivable Promises to give Prepaid expenses Property and equipment, net	\$ 2,847,455 195,674 615,370 24,535 29,518	\$ 2,914,357 151,368 1,113,616 15,178 42,398
TOTAL ASSETS	\$ 3,712,552	\$ 4,236,917
LIABILITIES AND NET ASSETS		
LIABILITIES Accounts payable and accrued expenses	\$ 61,934	\$ 163,360
TOTAL LIABILITIES	 61,934	 163,360
NET ASSETS Without donor restrictions With donor restrictions TOTAL NET ASSETS	 3,261,596 389,022 3,650,618	 2,820,063 1,253,494 4,073,557
TOTAL LIABILITIES AND NET ASSETS	\$ 3,712,552	\$ 4,236,917

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CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

NET ASSETS - END OF YEAR	NET ASSETS - BEGINNING OF YEAR	CHANGE IN NET ASSETS	TOTAL EXPENSES	Fundraising	EXPENSES: Program services	TOTAL SUPPORT AND REVENUE	SUPPORT AND REVENUE: Contributions from individuals Contributions from foundations Recoverable grants Development impact bond revenue In-kind contributions Net assets released from restrictions
\$ 3,261,596	2,820,063	441,533	4,022,529	267,173 487,747	3,267,609	4,464,062	Without Donor Restrictions \$ 2,187,757 404,400 - 498,323 - 1,373,582
\$ 389,022	1,253,494	(864,472)				(864,472)	2019 With Donor Restrictions \$ 509,110 - - - (1,373,582)
\$ 3,650,618	4,073,557	(422,939)	4,022,529	267,173 487,747	3,267,609	3,599,590	Total \$ 2,187,757 913,510 - 498,323 -
\$2,820,063	382,057	2,438,006	3,300,748	291,217 423,603	2,585,928	5,738,754	Without Donor Restrictions \$ 1,400,383 531,612 2,325,500 127,281 126,046 1,227,932
\$ 1,253,494	1,111,590	141,904				141,904	2018 With Donor Restrictions 4,369,836 - - - (1,227,932)
\$ 4,073,557	1,493,647	2,579,910	3,300,748	291,217 423,603	2,585,928	5,880,658	Total \$ 1,400,383 1,901,448 2,325,500 127,281 126,046 -

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2019

487,747	\$ 487,747	\$ 267,173	\$ 3,267,609	\$ 520,085	\$ 1,292,457	\$ 1,455,067	Total expenses
ũ	~~	1,503	1,503	1,503			Website
24	2	1,024	21,938	2,733	11,633	7,572	Utilities
•			76,069	1,466	41,906	32,697	Training
4	Ň	3,95	209,957	48,633	116,580	44,744	Travel
0	\sim	1,670					Taxes and fees
'			4,027		3,366	661	Marketing and communications
ω	<i>c</i>	79,70	72,446	67,245	4,704	497	Professional fees
õ	õ	1,02					Postage and shipping
7	~	6					Other
7	<u></u>	5,07	7,453	6,727	200	526	Office
4		8,42	49,705	11,934	21,150	16,621	Occupancy
0		2,170	3,977	3,977			Meetings, conferences and training
'			175		175		Fellows and interns
б		6,035	5,354	5,354			Insurance
•			336,264	5,894	200,843	129,527	Field operations
7	~	367	13,005	13,005			Depreciation and amortization
9		2,079	34,092		20,665	13,427	Currency exchange loss
õ	õ	154,08	1,502,202	351,614	498,172	652,416	Personnel
י ج		\$	\$ 929,442	\$	\$ 373,063	\$ 556,379	Grants to small businesses
Fundraising	-	and General	Program Services	United States	Uganda	Kenya	
ont o	۲.	Mananement	Total		c		_
Supporting Services	ă.	Suppo		Services	Program Services		

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED JUNE 30, 2018

\$ 3,300,748	291,217 \$ 423,603	\$ 291,217	\$2,585,928	\$ 419,564	\$ 1,024,878	\$ 1,141,486	Total expenses
11,579	6,300		5,279	5,279			Website
24,466	3,188	1,114	20,164	2,783	10,480	6,901	Utilities
25,418			25,418	46	16,232	9,140	Training
142,	2,700	2,700	136,605	20,317	72,666	43,622	Travel
100,:	97,504		2,879	2,713	102	64	Marketing and communications
126,	ı	126,046	,	ı	ı		Professional fees - in-kind
50,330	ı	11,570	38,760	29,025	3,980	5,755	Professional fees
	ı	666	ı	ı	ı	ı	Postage and shipping
2,890	ı	2,890	ı	ı	ı	ı	Other
24,483	9,895	4,211	10,377	8,637	1,329	411	Office
47,	12,292	4,294	31,349	10,729	9,827	10,793	Occupancy
, 8,	2,950	812	4,979	4,588		391	Meetings, conferences and training
11,			11,424	4	11,419		Fellows and interns
9,		5,379	4,148	4,148			Insurance
250,419	,		250,419	11,826	63,713	174,880	Field operations
11,804	983	666	10,155	10,155			Depreciation and amortization
32,386	ı	ı	32,386	ı	26,017	6,369	Currency exchange loss
1,782,359	287,791	130,536	1,364,032	309,314	461,334	593,384	Personnel
\$ 637,554	↔	↔	\$ 637,554	\$	\$ 347,779	\$ 289,775	Grants to small businesses
Total	Fundraising	and General	Program Services	United States	Uganda	Kenya	
		Management	Total				
	Services	Supporting Services		Services	Program Services		
	•	•			J		

CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ (422,939)	\$ 2,579,910
Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:		
Depreciation and amortization	14,842	11,804
Loss on disposal of property and equipment	699	557
Changes in operating assets and liabilities: Accounts receivable Promises to give Prepaid expenses Accounts payable and accrued expenses	 (44,306) 498,246 (9,357) (101,426)	 (145,501) (133,485) 10,396 135,519
NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES	 (64,241)	2,459,200
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of property and equipment	 (2,661)	 (20,580)
NET CASH USED IN INVESTING ACTIVITIES	 (2,661)	 (20,580)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(66,902)	2,438,620
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	2,914,357	475,737
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 2,847,455	\$ 2,914,357

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

1. NATURE OF ORGANIZATION

Village Enterprise Fund, Inc. was incorporated in the State of California as Christian Self-Development Fund on June 3, 1987. On August 17, 1994 the name was changed to Village Enterprise Fund, Inc. ("VEF"). VEF's head office is located in San Carlos, California, with key international offices in the East African countries of Kenya and Uganda.

VEF's mission is to end extreme poverty in rural Africa through entrepreneurship and innovation, based on the following model:

- Business training that empowers groups of three people to select, create and operate a small business.
- Seed capital grants of roughly \$150 are awarded to trained groups with approved grant applications. Typical businesses include: agriculture (beans, tomatoes, peanuts); animal husbandry (goats, chickens, pigs); skilled services and construction (tailoring, carpentry, welding, bicycle repair); and retail (vegetable kiosks, restaurants and cafes, household goods).
- On-going mentoring that provides personalized advice and encouragement for at least one year, and helps new entrepreneurs gain confidence, overcome the typical challenges of starting a new venture, become self-sufficient and grow their businesses.
- Business Savings Groups that allow groups of 10 businesses (30 people) to save their profits together and loan each other money as needed. The Savings Groups provide a source of capital to help business owners handle a drop in income or emergency expenses.

VEF Affiliates

VEF has created a supporting organization, Village Enterprise Capital Connector Corp. ("VECC"), which is a Delaware corporation.

VECC is the single member of Village Enterprise Impact Bond LLC ("VEIB"), a Delaware nonprofit corporation formed on January 5, 2018, whose mission is to improve income levels of the extreme poor through funding the Village Enterprise micro-enterprise model, known as a Graduation program via the Project set forth in the Outcome Payment Agreement ("OPA") ("the Project").

On November 20, 2017, VEF entered into the OPA with The Global Development Incubator, Inc. ("GDI" or the "Trustee") to be part of a Pay for Success agreement in which VEF is the service provider. Pay for Success is an innovative model to fund social programs. As the service provider, VEF is looking to reduce extreme poverty by providing grants and training to entrepreneurs who will create small businesses. Three Outcome Payers committed to fund social programs and holding them in an escrow account during the term of the Project. The Trustee will use the escrow funds to make Type I payments to VEF throughout the life of the Project. Type II payments will be paid by the Trustee to VEIB for the achievement of results as reported by the Outcomes Evaluator at the conclusion of the Project. It is the Outcomes Evaluator's responsibility to measure, verify, and report on those results to the Trustee. The Trustee commits to disburse payments to VEF according to the level of results measured and verified by the Outcomes Evaluator for the program.

Operating costs of the Project will be funded by grantors who have funded VEIB to fund VEF in carrying out its threeyear intervention under the Project. There are two different types of outcome payments. Type I Outcome Payments are reimbursements of seed capital grants to VEF. Type II Outcome Payments, as defined in the OPA, are based on an outcomes formula and other variables that must be met. If VEIB receives any Type II Outcome Payments, the grantors may be refunded a calculated amount of each Type II Outcome Payment.

2. SIGNIFICANT ACCOUNTING POLICIES

Basis of Consolidation

All significant intercompany accounts and transactions between VEF, VECC, and VEIB (collectively, "Village Enterprise") have been eliminated in consolidation.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial Statement Presentation

Village Enterprise's consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP).

The classification of the Village Enterprise's net assets and its support, revenues, and expenses is based on the existence or absence of donor-imposed restrictions. It requires that the amounts for each of the two classes of net assets – with donor restrictions or without donor restrictions – be displayed in a statement of financial position and that the amount of change in each of those classes of net assets be displayed in a statement of activities.

These classes are defined as follows:

<u>Net Assets with Donor Restrictions</u> consist of contributions and other inflows of assets whose use is subject to donor-imposed restrictions that are more specific than broad limits reflecting the nature of the not-for-profit entity, the environment in which it operates and the purposes specified in its articles of incorporation or bylaws or comparable documents. Donor-imposed restrictions may be temporary in nature, such as stipulating that resources may be used only after a specified date or limited to specific programs or services. Certain donor-imposed restrictions are perpetual in nature.

<u>Net Assets without Donor Restrictions</u> consist of contributions and other inflows of assets whose use is not subject to donor-imposed restrictions. This net asset category includes both contributions not subject to donor restrictions and exchange transactions.

Principles of Foreign Exchange

The financial position and results of operations of the foreign offices are measured using each foreign offices' local currencies as the functional currency. Accordingly, assets and liabilities of the foreign offices have been translated into U.S. dollars at exchange rates in effect on the statement of financial position date. Differences in these exchange rates, which result in cumulative currency translation adjustments, have been recorded as currency exchange loss, which is on the consolidated statements of functional expenses. The related revenues and expenses have been translated at average rates of exchange in effect during the year. Foreign currency transaction gains and losses, which are based on differences between transaction amounts settled in currencies other than the functional currency, are included in operations.

Foreign operations are subject to risks inherent in operating under different legal systems and various political and economic environments. Among the risks are changes in existing tax laws, possible limitations on foreign investment and income repatriation, government price or foreign exchange controls, and restrictions on currency exchange. Village Enterprise does not engage in hedging activities to mitigate its exposure to fluctuations in foreign currency exchange rates.

Cash and Cash Equivalents

Cash and cash equivalents include all monies in banks and highly liquid investments with a purchased maturity date of three months or less. The value of cash and cash equivalents approximates fair value because of the short maturities of those financial instruments.

Accounts Receivable and Promises to Give

Substantially all of Village Enterprise's promises to give are foundation grants that have been pledged or earned in the current year but have not yet been received. Contributions are unconditional promises to give that are expected to be collected within one year and are recorded at net realizable value. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Securities

Donated securities are measured at fair value on the date of receipt. It is the intention of Village Enterprise to sell all gifts of public securities upon receipt or as soon thereafter as possible. For the years ended June 30, 2019 and 2018, Village Enterprise received donated securities amounting to \$37,687 and \$216,758, respectively.

Property and Equipment and Depreciation

All acquisitions of property and equipment in excess of \$750 and expenditures for repairs, maintenance renewals and betterments that materially prolong the useful lives of assets are capitalized. Property and equipment is recorded at cost or, if donated, the approximate fair value on the date of donation. Depreciation of property and equipment is provided over the estimated useful lives of the respective assets on a straight-line basis, primarily between three and five years.

Revenue Recognition and Net Assets

Contribution revenue and recoverable grants are recognized when the donor makes a promise to give that is, in substance, unconditional. Grant revenue is recognized as earned and expenses are recognized as incurred. Development impact bond revenue represents reimbursements of grants from the Trustee in accordance with the Agreement. Contributions of assets are recorded at fair value at the date of donation. All other donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions. All unconditional promises to give, which are expected to be received beyond one year, are discounted to their net present value.

Recoverable Grant Agreements

VEIB entered into seven recoverable grant agreements with various organizations and individuals with the intent to provide Village Enterprise financial outlays that are directly used in the delivery of services for the Project in accordance with the OPA. When VEIB receives outcome payments in future years, VEIB shall return to the grantor a corresponding share of their respective payment. The maximum recoverable amount is the amount of the grant, plus interest of 9.9% per annum on the outstanding amount, calculated on the basis of a 365-day year and compounded annually.

For the year ended June 30, 2018, the total amount of recoverable grants committed was \$2,325,500.

Functional Allocation of Expenses

Expenses that can be directly identified with the program or supporting service with which they relate are charged accordingly. Other expenses that apply to more than one functional category have been allocated between program, management and general, and fundraising, based on the time spent on these functions by specific employees. Other costs are charged directly to the appropriate functional category.

Compensated Absences

Village Enterprise accrues vacation expense as incurred and payable to employees at current rates.

Allowance for Doubtful Accounts

Village Enterprise uses the allowance method to determine uncollectible accounts. Such estimates are based on management's assessments of the creditworthiness of its customers, the aged basis of the receivable, as well as current economic conditions and historical information. No interest is charged on past due balances and balances greater than 90 days past due are reviewed by management. Village Enterprise determined that no allowance for uncollectible accounts receivable was necessary at June 30, 2019 and 2018.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

In-Kind Contributions

Village Enterprise recognizes contributions of donated services when they create or enhance nonfinancial assets or require specialized skills that would typically need to be purchased if not provided by donation. Such services are recorded as in-kind contributions at an amount based on market values of services donated. Contributions are recorded in the period received. There were no in-kind contributions for the year ended June 30, 2019. Total in-kind contributions consisting of legal services amounted to \$126,046 for the year ended June 30, 2018.

Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Concentrations of Credit Risk

Village Enterprise maintains cash balances at various banks in the United States, Uganda and Kenya. Cash held at the banks in Africa is not insured by the Federal Deposit Insurance Corporation ("FDIC"). As of June 30, 2019 and 2018, cash balances in African banks amounted to \$26,706 and \$55,021, respectively. Cash balances held in the U.S. banks are insured by the FDIC up to \$250,000 per bank.

Subsequent Events

Village Enterprise has evaluated subsequent events through January 7, 2020, which is the date the financial statements were available to be issued.

Reclassifications

Certain accounts in the June 30, 2018 financial statements have been reclassified to conform to the June 30, 2019 presentation. The reclassifications had no effect on net assets.

Adopted Accounting Pronouncement

Financial Statement Presentation

During the year ended June 30, 2019, Village Enterprise adopted Accounting Standards Update 2016-14, Not-for-Profit Entities (Topic 958) - Presentation of Financial Statements of Not-for-Profit Entities, which amends the current reporting model and enhances required disclosures of not-for-profit organizations. The major changes of this update include, but are not limited to: (a) requiring the presentation of two classes of net assets now entitled "net assets without donor restrictions" and "net assets with donor restrictions," (b) modifying the presentation of underwater endowment funds and related disclosures, (c) requiring the use of the placed in service approach to recognize contributions used to acquire or construct long-lived assets absent explicit donor restrictions otherwise, (d) requiring the presentation of an analysis of expenses by function and nature, (e) requiring the disclosure of information regarding liquidity and availability of resources, and (f) presenting investment return net of external and direct internal investment expenses. In addition, the update removes the requirement that statements of cash flows using the direct method also present a reconciliation consistent with the indirect method. Village Enterprise has applied the update retrospectively to all periods presented and adjusted the presentation of these consolidated financial statements accordingly. As a result, Village Enterprise reclassified the amounts formerly classified as unrestricted net assets to net assets without donor restrictions. In addition, Village Enterprise reclassified amounts formerly classified as temporarily restricted net assets to net assets with donor restrictions. The adoption of this update had no other effect on Village Enterprise's financial position and changes in net assets as of and for the years ended June 30, 2019 and 2018. Finally, Village Enterprise has elected to continue to present the statement of cash flows using the indirect method.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Recent Accounting Pronouncements

Revenue Recognition

In May 2014, the Financial Accounting Standards Board ("FASB") issued an accounting standards update which affects the revenue recognition of entities that enter into either (1) certain contracts to transfer goods or services to customers or (2) certain contracts for the transfer of nonfinancial assets. The update indicates an entity should recognize revenue in an amount that reflects the consideration the entity expects to be entitled to in exchange for the goods or services transferred by the entity. The update is to be applied to the beginning of the year of implementation or retrospectively and is effective for annual periods beginning after December 15, 2018 and in interim periods in annual periods beginning after December 15, 2019. Early application is permitted but no earlier than annual reporting periods beginning after December 31, 2016. Village Enterprise is currently evaluating the effect the update will have on its financial statements.

Contributions

In June 2018, the FASB issued an accounting standards update in an effort to clarify and improve the scope and the accounting guidance for contributions received and contributions made. The FASB believes the update should assist entities in (1) evaluating whether transactions should be accounted for as contributions (non-reciprocal transactions) within the scope of not-for-profit guidance, or as an exchange (reciprocal) transaction subject to other guidance and (2) determining whether a contribution is conditional or not. The update is effective on a modified prospective basis for fiscal years beginning after December 15, 2018, and interim periods within annual periods beginning after December 15, 2019, with early adoption permitted. Village Enterprise is currently evaluating the potential accounting, transition, and disclosure effects the update will have on its financial statements.

<u>Leases</u>

In February 2016, the FASB issued an accounting standards update which amends existing lease guidance. The update requires lessees to recognize a right-of-use asset and related lease liability for many operating leases now currently off-balance-sheet under current U.S. GAAP. Also, the FASB has issued amendments to the update with practical expedients related to land easements, lessor accounting, and disclosures related to accounting changes and error corrections. Village Enterprise is currently evaluating the effect the update will have on its financial statements.

The update originally required transition to the new lease guidance using a modified retrospective approach which would reflect the application of the update as of the beginning of the earliest comparative period presented. A subsequent amendment to the update provides an optional transition method that allows entities to initially apply the new lease guidance with a cumulative-effect adjustment to the opening balance of equity in the period of adoption. If this optional transition method is elected, after the adoption of the new lease guidance, Village Enterprise's presentation of comparative periods in the financial statements will continue to be in accordance with current lease accounting. Village Enterprise is evaluating the method of adoption it will elect. The update is effective for fiscal years beginning after December 15, 2020, and for interim periods within fiscal years beginning after December 15, 2021, with early application permitted.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

3. LIQUIDITY MANAGEMENT AND AVAILABILITY OF RESOURCES

Village Enterprise maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities and other obligations come due. In addition, Village Enterprise maintains cash in excess of monthly requirements in an interest bearing savings account which is highly liquid.

Village Enterprise's financial assets available within one year of the statement of financial position date for general expenditures are as follows:

June 30,	2019	2018
Cash and cash equivalents	\$ 2,847,455	\$ 2,914,357
Accounts receivable	195,674	151,368
Promises to give	615,370	1,113,616
Total financial assets	3,658,499	4,179,341
Less amounts unavailable for general expenditures within one year due to:		
Restricted by donors with purpose restrictions	(314,022)	(1,253,494)
Total financial assets available to management for general expenditures within one year	\$ 3,344,477	\$ 2,925,847

4. PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30:

	 2019	 2018	Estimated Useful Life
Computers and equipment Vehicles	\$ 20,977 75,593	\$ 32,908 75,593	5 years 5 years
	96,570	108,501	
Less accumulated depreciation	(67,052)	(66, 103)	
	\$ 29,518	\$ 42,398	

Depreciation expense for the years ended June 30, 2019 and 2018 amounted to \$14,842 and \$11,804, respectively.

5. PROMISES TO GIVE

Village Enterprise records unconditional promises to give from foundations at their net present value.

		2019		2018
Promises to give in less than one year Promises to give in one to five years	\$	548,782 66.588	\$	991,922 121,694
Total promises to give	\$	615,370	\$	1,113,616
Total promises to give	Ψ	013,370	Ψ	1,113,010

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

6. GRANTS TO SMALL BUSINESSES

Village Enterprise awards grants of roughly \$150 each to small startup businesses. The grant amounts are recorded as an expense at the time the grant is approved and awarded.

To qualify for the grant, businesses must submit a Small Business Application Form and other baseline surveys, attend training sessions, attend savings group meetings and begin saving on an individual level. Groups of three can apply for a second grant to either continue their businesses or start a new business. Grant applications and approvals go through the same process and approval before being awarded as the first grant. The businesses must submit a Progress Report form and additional survey data, as well as attend required training sessions. They must be functioning as a business group after being assessed by Village Enterprise's spot-checking team and have invested the first grant appropriately.

All grants were disbursed prior to year-end and there were no grants payable at June 30, 2019 or 2018.

7. RELATED PARTY

VEIB entered into a grant agreement with Village Enterprise on June 27, 2019 to provide working capital totaling \$900,000 for activities under the Project as set forth in the Agreement. This amount was due to Village Enterprise during the year ended June 30, 2019 and has been eliminated in consolidation.

VEIB entered into a grant agreement with Village Enterprise on June 26, 2018 to provide working capital totaling \$1,000,000 for activities under the Project as set forth in the Agreement. The amount was paid to Village Enterprise in full during the year ended June 30, 2018 and has been eliminated in consolidation.

8. COMMITMENTS

Village Enterprise leases office space in San Carlos, California under an operating lease agreement that expires on December 31, 2021. Rental expense amounted to \$37,440 and \$27,315 for the years ended June 30, 2019 and 2018, respectively.

Village Enterprise leases its Field Offices in Kitale (Kenya), Nairobi (Kenya), Soroti (Uganda), Gulu (Uganda) and Kampala (Uganda) under lease agreements varying from three months to two years. The leases in Nwoya (Uganda) and Hoima (Uganda) expired during the year ended June 30, 2018 and were not renewed. Total rent expense for the field offices in 2019 and 2018 amounted to \$37,771 and \$20,620, respectively, and is categorized under "Field Operations" in the statements of functional expenses.

Total future minimum lease payments amount to at June 30:

	\$ 177,119
2022	22,650
2021	58,350
2020	\$ 96,119

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

9. NET ASSETS WITH DONOR RESTRICTIONS

Contributions that are restricted by a grantor agency or a donor are reported as an increase in net assets with donor restrictions and once the restriction expires, or the conditions are met in the reporting period in which the support is recognized, reclassified to net assets without donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions. As of June 30, net assets with donor restrictions consist of:

		2019	 2018
Uganda seed capital	\$	142,610	\$ 196,538
Uganda program expenses		92,935	448,094
Dynamic Uganda youth		-	87,871
Uganda illegal wildlife trade		47,705	83,699
Kenya program expenses		-	181,802
Accelerator		-	122,289
Time restricted		75,000	-
Extend DRC program	1	30,772	 133,201
Total	\$	389,022	\$ 1,253,494

10. NET ASSETS RELEASED FROM RESTRICTIONS

Net assets released from restrictions during the year by incurring expenses satisfying the restricted purposes were as follows:

019	 2018
40,398	\$ -
100,000	-
53,928	28,462
505,505	354,917
87,871	138,283
35,994	33,183
68,366	23,000
231,802	281,906
122,289	231,382
25,000	-
102,429	 136,799
,373,582	\$ 1,227,932

11. TAX EXEMPT STATUS

Village Enterprise and VECC are not-for-profit organizations, exempt from federal income taxes under Section 501(c)(3) of the U.S Internal Revenue Code (the Code), and contributions to them are tax deductible as prescribed by the Code. Village Enterprise and VECC are also exempt from California income taxes under Section 23701d of the California Revenue and Taxation Code. Village Enterprise and VECC are generally no longer subject to tax examinations relating to federal and state tax returns for years prior to 2016.

Village Enterprise and VECC have been classified as organizations that are not private foundations under Section 509(a)(1) and have been designated as "publicly supported" organizations under Section 170(b)(1)(A)(vi) of the Code.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2019 AND 2018

11. TAX EXEMPT STATUS (CONTINUED)

Village Enterprise and VECC assess their accounting for uncertainty in income taxes recognized in their financial statements and prescribe a threshold of "more likely than not" for recognition and derecognition of tax positions taken or expected to be taken in their tax returns. Management believes that their not-for-profit statuses would be sustained upon examination.

VEIB is treated as a disregarded entity and is included in the tax filings of VECC.

12. RETIREMENT PLAN

Village Enterprise maintains a Simple IRA retirement plan for employees who have earned more than \$5,000 in the prior or current fiscal year. Village Enterprise will make matching contributions to employee pre-tax deferrals on a dollar-for-dollar basis of up to 1%, increasing to 3% during fiscal year 2019, of the employee's total annual compensation. Village Enterprise may contribute less than a 3% match (but not less than 1%) in no more than two out of every five years. During the years ended June 30, 2019 and 2018, employer contributions totaled \$21,146 and \$8,717, respectively.

Village Enterprise team members (Class A only), who are located in Kenya and Uganda and are employed under fixed contracts of at least one year, shall be enrolled in an Independent Pension Plan ("IPP") of their choice. Each quarter, Village Enterprise will match the employee's contribution up to 5% of their gross salary. The employee contribution, together with the matching Village Enterprise contribution, will be sent to the IPP designated by the employee.

13. CONCENTRATIONS

Approximately 69% of Village Enterprise's promises to give were due from four grantors at June 30, 2019. Approximately 55% of Village Enterprise's promises to give were due from four grantors at June 30, 2018.

Approximately 80% of Village Enterprise's contributions from foundation were from four foundations for the year ended June 30, 2019. Approximately 56% of Village Enterprise's contributions from foundation were from four foundations for the year ended June 30, 2018.

SUPPLEMENTARY INFORMATION

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CONSOLIDATING STATEMENTS OF FINANCIAL POSITION JUNE 30, 2019 AND 2018

ASSETS		VEF		VEIB		VECC	Ē	Eliminations		2019 Total		2018 Total
Cash and cash equivalents	÷	1,537,478	Ф	1,308,596	θ	1,381	θ		θ	2,847,455	θ	2,914,357
Accounts receivable		195,674 1 515 370		15,000				(15,000)		195,674 615 370		1 113 616
Promises to give Prepaid expenses		1,515,370 24,535						- (000,006)		615,370 24,535		1,113,616 15,178
Property and equipment, net		29,518		1						29,518		42,398
TOTAL ASSETS	↔	3,302,575	÷	1,323,596	↔	1,381	↔	(915,000)	⇔	3,712,552	↔	4,236,917
LIABILITIES AND NET ASSETS												
LIABILITIES Accounts payable and accrued expenses	÷	61,934		900,000	θ	15,000	↔	(915,000)	↔	61,934	÷	163,360
TOTAL LIABILITIES		61,934		900,000		15,000		(915,000)		61,934		163,360
NET ASSETS Without donor restrictions With donor restrictions		2,851,619 389,022		423,596		(13,619) -				3,261,596 389,022		2,820,063 1,253,494
TOTAL NET ASSETS		3,240,641		423,596		(13,619)		1		3,650,618		4,073,557
TOTAL LIABILITIES AND NET ASSETS	÷	3,302,575	÷	1,323,596	↔	1,381	↔	(915,000)	÷	3,712,552	÷	4,236,917

CONSOLIDATING STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

NET ASSETS - END OF YEAR	NET ASSETS - BEGINNING OF YEAR	CHANGE IN NET ASSETS	TOTAL EXPENSES	Supportung services. Management and general Fundraising	EXPENSES: Program services:	TOTAL SUPPORT AND REVENUE	In-king contributions Net assets released from restrictions	Development impact bond revenue	Contributions from foundations	SUPPORT AND REVENUE: Contributions from individuals		
\$2,851,619	1,494,218	1,357,401	4,006,661	251,305 487,747	3,267,609	5,364,062	- 1,373,582	- 1,398,323	404,400	\$ 2,187,757	Without donor restrictions	
\$ \$	ι ω 			7 5	Ð	∾ 	N	ωι	0	7 \$	'	
389,022	1,253,494	(864,472)			ı	(864,472)	- (1,373,582)		509,110	ı	With donor restrictions	VEF
\$ 3,240,641	2,747,712	492,929	4,006,661	251,305 487,747	3,267,609	4,499,590		- 1,398,323	913,510	\$ 2,187,757	Total	
\$ 423,596	1,325,405	(901,809)	901,809	1,809	900,000					\$	Without donor restrictions	VEIB
\$ (13,619)	440	(14,059)	14,059	14,059	ı				ı	÷	Without donor restrictions	VECC
\$			(900,000)		(000,000)	(900,000)		- (900,000)	ı	\$	Eliminations	
÷										÷		
3,650,618	4,073,557	(422,939)	4,022,529	267,173 487,747	3,267,609	3,599,590	1 1	- 498,323	913,510	2,187,757	2019 Total	
\$ 4,073,557	1,493,647	2,579,910	3,300,748	291,217 423,603	2,585,928	5,880,658	126,046 -	127,281	1,901,448	\$ 1,400,383	2018 Total	

See independent auditor's report.

CONSOLIDATING STATEMENTS OF FUNCTIONAL EXPENSES FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

Total expenses	Website	Utilities	Training	Travel	Taxes and fees	Marketing and communications	Professional fees - in-kind	Professional fees	Postage and shipping	Other	Office	Occupancy	Meetings, conferences and training	Fellows and interns	Insurance	Field operations	Depreciation	Currency exchange loss	Personnel	Grants to Village Enterprise	Grants to small businesses					
\$ 1,455,067		7,572	32,697	44,744		661		497			526	16,621	9			129,527		13,427	652,416		\$ 556,379	Kenya				
\$ 1,292,457		11,633	41,906	116,580		3,366		4,704			200	21,150		175		200,843		20,665	498,172		\$ 373,063	Uganda			Program Services	
\$ 520,085 \$	1,503	2,733	1,466	48,633				67,245			6,727	11,934	3,977		5,354	5,894	13,005		351,614		•	States	United		Services	
3,267,609	1,503	21,938	76,069	209,957		4,027		72,446			7,453	49,705	3,977	175	5,354	336,264	13,005	34,092	1,502,202		929,442	Services	Program	Total		VEF
\$ 251,305 \$	1,503	1,024		3,954				67,245	1,000	67	4,622	8,424	2,170		4,770		367	2,079	154,080		ک	General	and	Management	Supporting Services	
487,747	2,004	3,200		3,954		118,801					9,665	17,082			1,030		1,470		330,541			Fundraising			Services	
\$ 4,006,661	5,010	26,162	76,069	217,865		122,828		139,691	1,000	67	21,740	75,211	6,147	175	11,154	336,264	14,842	36,171	1,986,823		\$ 929,442	Total			_	
\$ 900,000																				900,000	€	Impact Bond	Development		Program Services	
\$					_																\$	General	and	Management	Supporting Services	VEIB
1,809 \$. 		•	•	,430		•	229	20	•	130	•		•	•		•	•	•	•	' \$			~	Ses	
901,809					1,430			229	20		130									900,000		Total				
\$ 14,059					24			12,22			32				1,26						↔	General	and	Management	Supporting Services	VECC
59 \$	ŀ	•	'	'	40	'	'	29	•	'	25	'	•	•	65	•	'	'	'	•	י ج	i			0,	
(900,000) \$. 																			(900,000)	۰ ج	Eliminations				
4,022,529 \$	5,010	26,162	76,069	217,865	1,670	122,828		152,149	1,020	67	22,195	75,211	6,147	175	12,419	336,264	14,842	36,171	1,986,823		929,442 \$	Total	2019			
3,300,748	11,579	24,466	25,418	142,005		100,383	126,046	50,330	666	2,890	24,483	47,935	8,741	11,424	9,527	250,419	11,804	32,386	1,782,359		637,554	Total	2018			

See independent auditor's report.

CONSOLIDATING STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2019 AND 2018

2,914,357	⇔	2,847,455	⇔		⇔	1,381	↔	\$ 1,308,596	\$	1,537,478	⇔	CASH AND CASH EQUIVALENTS - END OF YEAR
475,737		2,914,357		.		440		1,275,405	2 	1,638,512		CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR
2,438,620		(66,902)		ı		941		33,191	34)	(101,034)		NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS
(20,580)		(2,661)							51)	(2,661)		NET CASH USED IN INVESTING ACTIVITIES
(20,580)		(2,661)						,	<u>31)</u>	(2,661)		CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of property and equipment
2,459,200		(64,241)				941		33,191	73)	(98,373)		NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES
10,396 135,519		(9,357) (101,426)		- (900,000)	ĺ			- 900,000	26) 	(9,357) (101,426)		Prepaid expenses Accounts payable and accrued expenses
(133,485)		498,246		900,000					54)	(401,7)		Promises to give
(145,501)		(44,306)				15,000		35,000	<u>)</u> (90	(94,306)		Accounts receivable
557		669							99	669		Loss on disposal of property and equipment
11,804		14,842		,					42	14,842		Depreciation and amortization
												Adjustments to reconcile change in net assets to net cash (used in) provided by operating activities:
2,579,910	θ	(422,939)	θ	ı	θ	(14,059)	θ	\$ (901,809)	29 \$	492,929	÷	Change in net assets
												CASH FLOWS FROM OPERATING ACTIVITIES:
2018 Total		2019 Total		Eliminations	m	VECC		VEIB		Village Enterprise	_	
)18	VD 20	FOR THE YEARS ENDED JUNE 30, 2019 AND 2018	DED JI	YEARS EN	RTHE	FC